

HERE'S WHAT OUR CUSTOMERS HAVE TO SAY ABOUT THE COSSD:



For over 30 years, the **Canadian Oilfield Service and Supply Directory (COSSD)** has proven itself to be Canada's most comprehensive oilpatch directory and buyer's guide. The COSSD has established a solid reputation for connecting businesses, clients and customers, and is the directory leader for the Canadian oil and gas industry. **But don't take our word for it.**

- ▶ *"Everywhere I go, I see the COSSD. If you want to reach people in the oilfield, you want to be in it."*
Ed Davis, Abacus Datagraphics
- ▶ *"When you are away from home, it's tough to find services you need. [The] COSSD is the easiest directory to find what you need."*
Gordon Blomgren, General Manager
Advanced Coil Tubing Inc.
- ▶ *"I've been advertising in the COSSD almost since [the business] started. The customer base of the directory is so widespread. We've earned a lot of business through [the] COSSD."*
Brooks McDermott, President and Owner
Advantage Valve Maintenance
- ▶ *"In this business, the oilfield directory is usually the first place people look. The directory has been good to us through the years."*
Darcy Miller, President
All Around Oilfield Services
- ▶ *"The COSSD makes us be visible to the people we need to be seen by."*
Steve Martinson, Director of Sales & Marketing
AMGAS
- ▶ *"Throughout my history in the field, I've always had the directories with me just in case. When it came time to advertise, I just picked one, the biggest, and stuck with it."*
Wayne McGeachy, Owner-operator
Caliber Test Separators
- ▶ *"Our involvement with [the] COSSD has been instrumental in us moving forward in the Calgary marketplace."*
Howard Brown, Technical Sales & Service Manager
Caradan Chemicals
- ▶ *"[The] COSSD is the industry standard. They pretty much have the market. It's the go-to resource for suppliers in the industry."*
Darren Lamothe, President & Chief Executive Officer
CFR Chemicals
- ▶ *"We always get a call from someone who saw us in the COSSD. It has the recognition of the industry."*
Clayton Jahn, President
CJ-CSM Inspection Ltd.
- ▶ *"Most of our customer calls are a result of the COSSD."*
Paul Phillips, Emission Monitoring Service President
Find-it
- ▶ *"The reason we advertise in [the] COSSD is that I know a lot of people use the book. All it takes is one new customer and it pays for the ad."*
Derek Friesen, Chief Executive Officer
Fluid Experts
- ▶ *"[The] COSSD has the best customer base and reaches the biggest spectrum of the industry. It reaches the people we deal with very well."*
Caroline Nienhuis, Owner-operator & Office Manager
Foamco Industries Inc.



▶ *"We advertise in [the] COSSD... to keep our name out there."*

Doug Quinn, President
GrenCo Energy Services Inc.

▶ *"[The COSSD] has been an effective way to get more recognition by players in the oil and gas industry and to let them know about new businesses we are getting into."*

Dolores Eaton, Chief Executive Officer & President
IVIS

▶ *"Advertising with [the] COSSD provides a provincial showcase for our company and its services. This has brought us work beyond our area."*

Moe Kissel, Principal Owner
Max Oilfield Services Inc.

▶ *"[The] COSSD provides a relevant reference for our customers and, year after year, we continue to generate a strong response based on our presence in the book."*

Bryn Murray, General Manager
Meridian, a Wolseley company

▶ *"Nisku Industrial Coatings Ltd. has found that the COSSD has offered our company a very useful networking tool for connecting with our oilfield customers both in the office and on-site."*

Steve Marrazzo, Co-owner
Nisku Industrial Coatings Ltd.

▶ *"Quality customer service is our main objective. How you get that is by knowing your equipment, having good people and good training, and delivering on what you promise. Northstar advertises in the COSSD to raise awareness of our services."*

Keith Marshall, President
Northstar Drillstem Testers Inc.

▶ *"Our website and [the] COSSD get us the most feedback. When people call us out of the blue, it is usually ones who have seen our ad."*

Robert Burton, Founder & President
Petrotreat

▶ *"To me, [the] COSSD is the Bible. It is the most well-known phone book because they are the ones who started the whole thing. We know [the] COSSD is in most offices and most consultants' hands."*

Shawn Tisdale, Sales & Design Manager
QA Structures

▶ *"A lot of consultants and others out there have a copy of the Canadian Oilfield Services and Supply Directory in their truck. If you're a new consultant in an area, you'll use the directory to see what is available in that particular area."*

Randy Martin, President
Rock Solid Group of Companies (Rock Solid Rentals, T-Rock CT Services, Rock Solid Nitrogen, Rock Solid Energy Services)

▶ *"I've been in the industry for 18 years and the yellow book has been like the Bible for the industry. When you need to find something, it is where to look. You just grab it and start going through it."*

Wade Krusky, Owner-operator
Source Energy Sales & Rentals Inc.

▶ *"The COSSD for us is our silent salesman. It puts our face out there on a 24/7 basis and gets to the people who actually run the companies and drive the trucks."*

Michael R. (Rick) Soyka, President
Tax Back Ltd.

▶ *"[The] COSSD provides value to our organization in the number of potential customers it reaches and the reputable influence it provides to oil, gas and industrial customers."*

Robert Young, General Manager, Western Canada
T.D. Williamson Canada

▶ *"[The COSSD] is the best directory I've seen. Every time I go into someone's office, I look for the yellow cover and it's there."*

Craig Ralston, Regional Director—Canada
Weir SPM



EDMONTON

6111 – 91 Street NW
Edmonton, AB T6E 6V6
tel: 780.944.9333 | fax: 780.944.9500
toll free: 1.800.563.2946

CALGARY

2nd Floor, 816 – 55 Avenue NE
Calgary, AB T2E 6Y4
tel: 403.209.3500 | fax: 403.245.8666
toll free: 1.800.387.2446



www.junewarren-nickles.com

JuneWarren-Nickle's Energy Group is owned by Glacier Media Inc.

For more information about the COSSD or for advertising inquiries, please **contact your sales representative** or email us at adrequests@junewarren-nickles.com or call **1.800.387.2446 (Calgary)** or **1.800.563.2946 (Edmonton)**

www.cossd.com



Information about the COSSD, and all JuneWarren-Nickle's Energy Group products, is found in our 2011-2012 Product Catalogue. Visit junewarren-nickles.com/productcatalogue to view it online.